

APP STORE OPTIMIZATION CHEAT SHEET

v2.7- 11/30/15

latest version on http://bit,ly/aso-cheat-sheet

		- PP				
Choose a descriptive app name, with most relevant keywords						
Use URL-safe characters only						
			<u>Get details</u>			
App Keywords						
Use the whole	allotted 100 charac	ters				
Don't repeat app name as keywords						
Choose keywords for which you can rank high						
Use numbers instead of spelled out words						
Research your competitor's keywords						
Localize keywords						
Use single form keywords to save chars						
			<u>Get details</u>			
Resources:	AppTweak	MobileDevHQ	SearchMan			
	Sensor Tower	App Annie	AppCod.es			
App Description						
Keywords not searchable: focus on convincing the reader						

Get details

Resources:

Get the first 3 lines very right (most users just see those)

Include social proof (awards, blog/users reviews)

Insert main features and benefits list

Localize description

App Name

		App Icon	
Don't use we	ords in icon		
Keep it simp	le		
Design with	details		
Design an ic	on consistent with app desi	ign	
Stand out fr	om the crowd / innovate		
Consider usi	ng borders on icon so it loo	ks good on all backgrounds	
lesources:	iOS Icon Gallery	App Icon Template	
			Get details
	Ар	p Screenshots	
Use all availa	able screenshots, most rele	vant screenshots first (first 2 show	v in results)
Use non-ge	neric-in-app screenshots (n	ot your splash screen)	
Localize scre	• •		
	• •	rts	
	eenshots	vts	Get details

App Ratings	
Let users know how to reach you directly (website, app page, within app)	
Have friends & family download and give 5 star reviews at launch	
Make sure the support URL on App page is correct (and useful)	
Ask (only) engaged users for ratings - use third party SDK/code	
Listen, reply quickly and fix problems	
	Get details

Keep in mind Apple's guidelines

Plan and prepare your video - write a script

Show the "magic moment" as soon as possible

Pick carefully your poster frame - it's the first visual users see!

App Previews Properties Apple's guidelines Get an App Preview

App Updates

Fill the "What's New" field thoroughly

Add call to action to encourage updating

App Previews

Get details

Find more resources & tools here

AppBoy Apptentive

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